

Exciting Opportunity – Seeking the next CEO for New Community Corporation

The Opportunity:

New Community Corporation is seeking its next CEO to carry forward its mission and lead the organization to meet the evolving needs of the community. This exciting position reports to and partners with an engaged Board of Directors and has overall responsibility for New Community's operations and representation to its various stakeholder groups. Duties include advancing the organization's mission, maintaining a close working partnership with senior staff, supervising and supporting the leadership team, implementing policies, stewarding financial resources, developing and managing partnerships, and being the 'face' of New Community Corporation in the community and beyond. The CEO oversees the annual operating budget, which is approximately \$35 million.

In the summer of 1967, a small group of dedicated residents from Newark's Central Ward, led by Monsignor William J. Linder, responded to the civil unrest by forming a grassroots, community development organization. Housing was its initial focus and New Community Corporation broke ground on its first family housing development in 1973, with the complex opening two years later. The organization would go on to develop many other attractive and affordable residences for seniors and families not only in Newark, but also Orange and Jersey City. Through the years, New Community's services have become more diversified and now provide everything from healthcare and job training to education, day care, transitional housing, and mental health services. Even banking is now provided through the New Community Federal Credit Union.

New Community Corporation's mission is to help residents of inner cities improve the quality of their lives to reflect individual God-given dignity and personal achievement. New Community Corporation is recognized as one of the largest, most comprehensive community development corporations in the U.S. Our vast array of services are provided "Under One Roof" and reach every stage of life. We offer affordable housing, early childhood learning centers, youth services, adult education, family transitional housing, mental health services, a long-term care facility, a one-stop resource center, a food pantry, a community newspaper and arts and cultural events.

Responsibilities of the Position:

- Partnering with the Board of Directors and senior management team to operationalize the mission and impact the community in measurable ways.
- Demonstrating visionary leadership, strategic thinking and planning to define future directions.
- Developing and working with community partners to address barriers to self-actualization, equity, safe/affordable housing, economic self-sufficiency, and healthcare.
- Identifying and securing financial resources to accomplish current commitments and future goals.
- Exercising oversight for all aspects of the organization's administration and program delivery, financial stability, policy implementation, quality assurance, and infrastructure
- Articulating and being an advocate for the importance of reducing poverty and encouraging a multi-pronged approach that includes elected officials, the Board of Directors, staff, volunteers, program partners, funders, policy makers, community leaders, and the general public
- Providing leadership and inspiration to the staff; building a team that works collaboratively and maintains a

culture of accountability.

- Identifying opportunities for creative and efficient collaborations that increase impact while reducing expenses.

With an 11-member Board of Directors and a staff of almost 500 dedicated individuals, New Community Corporation has been a beacon of hope and an inspiration for Newark residents, others in New Jersey, and the nation. Visit www.newcommunity.org for more information about the organization.

The Qualified Candidate:

New Community is seeking an outgoing, experienced, and empathic person with exceptional communication and relationship building skills. Qualified candidates will have:

- A passion and caring for the mission and purpose of New Community
- Demonstrated experience leading a multi-faceted, regional community-based organization, preferably one with deep experience in real estate development and human services. (a strong background in the development and management of real estate is needed).
- Experience in strategic development
- A strategic mindset and vision to improve and grow the company
- The ability to build alliances and partnerships with other organizations, funders, and government officials
- Interest, ability, and a track record of success in partnering with a Board of Directors
- Proven track record in garnering financial resources to sustain and strengthen the mission and vision of a large social service organization
- The ability to inspire and motivate teams
- An understanding of the importance of infrastructure as an organization grows and becomes more complex
- An ‘outcomes orientation’ – knowing how to effectively capture impact/outcomes data and utilize it well
- Professional, highly effective written, verbal, and presentation skills
- Demonstrated success in operational and financial oversight, strategic planning, organizational development, and nonprofit governance
- Technology skills, especially for program evaluation and operating efficiencies
- An interest in and ability to explore and develop additional resources and relationships that enhance the organization
- Advanced degree preferred
- A minimum of ten years of CEO/ED level experience

Salary and Benefits:

The salary is competitive. New Community offers medical and dental insurance options, life insurance, paid holidays/sick time/personal time/vacation, credit union membership and a 403B retirement plan.

Application Process:

To apply please submit your resume and cover letter to: nccsearch@supportcenteronline.org .

Please be sure to include a cover letter with the following information:

- Description of your interest in the position and passion for the mission
- Evidence that your qualifications and experience match the organization’s interests
- Your experience in real estate development and management
- How you learned of the position.

Only electronic submissions will be considered. All applications will be treated as confidential.

Travel for out-of-town applicants and relocation reimbursement will not be provided by New Community.

New Community is fully committed to diversity and inclusion. As an equal opportunity employer, New Community does not discriminate in hiring or employment on the basis of race, color, religion, national origin, gender, marital status, sexual orientation, age, disability, veteran status, or any other characteristic protected by federal, state, or local law.

Don Crocker is leading this search and transition with Rodney Fuller and Pat Richter through the Executive Search and Transition Management Division of Support Center. Inquiries, nominations, and applications should be submitted below:

nccsearch@supportcenteronline.org .

For more information about Support Center please visit <http://www.supportcenteronline.org/>